

NAI Global Logistics helps Con-Way Add New Link to its Supply Chain Solution

Con-Way Logistics (CWL), a subsidiary of \$5 billion CNF Inc., based in Chicago, Illinois, was formed after three years of planning as demand mounted from many of Con-Way's existing 200,000 customers for a single-source integrated supply-chain solution. In addition to offering the expanded services, CWL implemented a distribution network to accommodate its customers warehousing needs.

With Con-Way Logistics focusing on its primary business of providing supply-chain solutions, they aligned with the Central Region partners at NAI Global Logistics to implement their warehouse and distribution network, executing leases for 11 facilities:

NAI Global Affiliate	Lease Location	Lease Size
NAI Norris Beggs & Simpson	Portland, OR	14,000 SF
NAI Brannen Goddard	Atlanta, GA	50,000 SF
NAI Stoneleigh Huff & Brous	Dallas, TX	50,000 SF
NAI Partners Commercial R.E.	Houston, TX	51,870 SF
NAI Hiffman	Aurora, IL	105,000 SF
NAI Hiffman	Aurora, IL	128,000 SF
NAI Capital Commercial R.E.	Fontana, CA	157,460 SF
NAI Matlow-Kennedy	Mira Loma, CA	170,634 SF
NAI Hiffman	Aurora, IL	184,672 SF
NAI James E. Hanson	Cranbury, NJ	230,000 SF
NAI James E. Hanson	Cranbury, NJ	233,478 SF

NAI Global Logistics functions as an auxiliary real estate department for CWL, by implementing building and site searches, analyzing real estate and labor alternatives, negotiating business terms and coordinating and monitoring all aspects of property management. NAI Global Logistics provided a single source for all of CWL's real estate needs on a local and global scale.

