

NAI Global Logistics assists Sanyo to Speed Up Connection to Customers at New Intermodal Center

NAI Global Logistics announced the execution of a 400,600 square foot lease in an existing 600,000 SF distribution facility in the suburban Chicago city of Elwood, Illinois by Torrance, California based Sanyo Logistics Corporation (SLC).

This state of the art distribution center is located within the CenterPoint Intermodal Center and is adjacent the 625-acre Burlington Northern Santa Fe Intermodal Rail facility.

The expansion from 165,000 SF within the area, will allow Sanyo to provide its customers with a full array of logistics services utilizing both trucking and rail. As a single source logistics provider, SLC will provide warehousing and distribution services, domestic trucking, transportation management and international solutions from this facility. This facility will support its existing customer's needs along with the accommodation of new business that is taking advantage of Sanyo's international capabilities.

The execution of the lease consisted of a real estate analysis by NAI Global Logistics directors Dan Leahy, SIOR and Eric Tresslar. NAI evaluated all existing and build to suit opportunities within the market over an 18 month period and supported SLC in the analysis of transportation, labor, energy, real estate taxes and foreign trade zone advantages. Sanyo will take advantage of a multi modal transportation option which NAI Global Logistics identified, that will allow further flexibility and significant cost savings to Sanyo and its customers.

According to Jim Mason, Director of Operations for Sanyo Logistics Corporation, "NAI provided analysis and insight that went far beyond the traditional brokerage services. They fully understood our business and the impact transportation costs have to our customers. They negotiated the most flexible and cost effective lease within the entire market, which will allow our company future growth and significant cost savings for years to come."

